COMMITTEE ON LEGISLATIVE RESEARCH OVERSIGHT DIVISION

FISCAL NOTE

<u>L.R. No.</u>: 4817-06

Bill No.: HCS for HB 2152

Subject: Property, Real and Personal; Licenses - Professional; Boards, Commissions,

Committees, Councils

Type: Original

Date: April 23, 2010

Bill Summary: Establishes the Missouri Appraisal Management Company Registration

and Regulation Act to regulate real estate appraisal management

companies.

FISCAL SUMMARY

ESTIMATED NET EFFECT ON GENERAL REVENUE FUND				
FUND AFFECTED	FY 2011	FY 2012	FY 2013	
Total Estimated Net Effect on General Revenue Fund	\$0	\$0	\$0	

ESTIMATED NET EFFECT ON OTHER STATE FUNDS				
FUND AFFECTED	FY 2011	FY 2012	FY 2013	
Missouri Real Estate Appraisers	\$0	\$2,778	\$2,969	
PR Fees	(\$6,708)	\$0	\$0	
Total Estimated Net Effect on Other State Funds	(\$6,708)	\$2,778	\$2,969	

Numbers within parentheses: () indicate costs or losses.

This fiscal note contains 6 pages.

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ESTIMATED NET EFFECT ON FEDERAL FUNDS				
FUND AFFECTED	FY 2011	FY 2012	FY 2013	
Total Estimated Net Effect on <u>All</u> Federal Funds	\$0	\$0	\$0	

ESTIMATED NET EFFECT ON FULL TIME EQUIVALENT (FTE)				
FUND AFFECTED	FY 2011	FY 2012	FY 2013	
Total Estimated Net Effect on FTE	0	0	0	

- □ Estimated Total Net Effect on All funds expected to exceed \$100,000 savings or (cost).
- ☐ Estimated Net Effect on General Revenue Fund expected to exceed \$100,000 (cost).

ESTIMATED NET EFFECT ON LOCAL FUNDS				
FUND AFFECTED	FY 2011	FY 2012	FY 2013	
Local Government	\$0	\$0	\$0	

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FISCAL ANALYSIS

ASSUMPTION

In response to a previous version of this proposal, officials from the **Office of Secretary of State** (**SOS**) stated the fiscal impact for this proposal is less than \$2,500. The SOS does not expect that additional funding would be required to meet these costs. However, the SOS also recognizes that many such bills may be passed by the General Assembly in a given year and that collectively the costs may be in excess of what the SOS can sustain within its core budget. Therefore, the SOS reserves the right to request funding for the costs of supporting administrative rules requirements should the need arise based on a review of the finally approved bills signed by the Governor.

Officials from the **Department of Insurance, Financial Institutions, and Professional Registration (DIFP)** state based on a projection from the Missouri Advisory Council for Real Estate Appraisers, it is estimated that 150 individuals in the state of Missouri will be required to be licensed in FY 12. FY 12 licensing revenue is estimated at \$4,200 (150 individuals X \$28 licensing fee). Licenses are to be renewed annually at \$28 per licensee. A 3% growth rate is estimated.

It is assumed that all fees collected will be deposited into a fund for the Missouri Real Estate Appraisers Commission and that all expenses would be paid out of that fund. It is also assumed that no revenue will be generated by the Missouri Real Estate Appraisers in FY 11; therefore, expenses incurred by the commission will be paid back to the PR Fees Fund by a lending board within the division, pursuant to section 324.016, RSMo. It is estimated payback of any outstanding loans would be made in FY 14. However, should the number of licensees vary significantly from the number estimated, the licensure fees will be adjusted accordingly.

As the Missouri Real Estate Appraisers Commission is already established, the DIFP assumes the Commission will require two (2) additional commission meetings to draft rules for the licensing of real estate appraisal management companies. Additional committee meeting expense for FY 11 is estimated to be \$3,542. No additional meetings will be required in subsequent years.

Printing and postage expenses for the first year include printing rules, applications, letterhead and envelopes, as well as costs associated with mailings associated with initial licensure. Subsequent year's printing and postage is based on a board of similar size. The DIFP estimates FY 11 printing and postage expenses of \$1,875; subsequent years' expenses are estimated to be \$57 annually.

During the first year of implementation, costs are calculated for the design, program and implementation of the licensure program for new boards. Licensure system costs are estimated to be \$540.

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<u>ASSUMPTION</u> (continued)

Based on a board of similar size, it is estimated that the board will receive 3 complaints annually. The division does not anticipate receiving any complaints until FY 12. It is estimated that 30% (3 X 30% = 0.9 complaints or rounded to 1 complaint annually) of the complaints filed would require field investigations and that 50% of the complaints investigated would require an investigator to incur overnight expenses. Therefore, the DIFP estimates \$142 in annual investigative expenses.

Boards within the division incur division-wide expenses based on specific board licensee averages in addition to the department and Office of Administration cost allocation plans. Approximately \$601 in additional expenses will be considered in calculating the anticipated license and renewal fees although these costs will not require additional appropriation for the Professional Registration Transfer Core budget.

Costs are calculated for services provided to the division by the Attorney General's Office (AGO) and the Administrative Hearing Commission (AHC). It is anticipated \$300 in annual costs will be incurred from the AGO and AHC beginning in FY 12. These costs are based on a board of similar size.

Oversight assumes the division-wide expenses allocated to the Missouri Real Estate Appraisers Commission will result in an equal reduction in expenses allocated to other Boards within the Division of Professional Registration.

FISCAL IMPACT - State Government	FY 2011 (6 Mo.)	FY 2012	FY 2013
MISSOURI REAL ESTATE APPRAISERS FUND			
<u>Transfer-In - from PR Fees Fund</u>	\$6,708	\$0	\$0
Revenue - DIFP Licensing/renewal fees	\$0	\$4,200	\$4,252
Costs - DIFP Commission meeting expense Expense and equipment Total Costs - DIFP	(\$3,542) (\$3,166) (\$6,708)	\$0 (\$1,422) (\$1,422)	\$0 (\$1,483) (\$1,483)
ESTIMATED NET EFFECT ON MISSOURI REAL ESTATE APPRAISERS FUND	<u>\$0</u>	<u>\$2,778</u>	<u>\$2,769</u>

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FISCAL IMPACT - State Government	FY 2011 (6 Mo.)	FY 2012	FY 2013
PR FEES FUND			
<u>Transfer-Out - to Missouri Real Estate</u> <u>Appraisers Fund</u>	(\$6,708)	<u>\$0</u>	<u>\$0</u>
ESTIMATED NET EFFECT ON MISSOURI REAL ESTATE APPRAISERS FUND	<u>(\$6,708)</u>	<u>\$0</u>	<u>\$0</u>
FISCAL IMPACT - Local Government	FY 2011	FY 2012	FY 2013
	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>

FISCAL IMPACT - Small Business

The proposal will impact small business real estate appraisal management companies and individuals as they will be required to be licensed.

FISCAL DESCRIPTION

This proposal establishes the Missouri Appraisal Management Company Registration and Regulation Act to regulate real estate appraisal management companies. In its main provisions, the proposal: (1) Makes it unlawful for any person to act as a real estate appraisal management company, to directly or indirectly engage or assume to engage in the business of real estate appraisal management, or to advertise or hold himself or herself out as engaging in or conducting the business of real estate appraisal management without being registered with the Missouri Real Estate Appraisers Commission within the Department of Insurance, Financial Institutions and Professional Registration; (2) Allows the commission to adopt rules necessary to implement, administer, and enforce the provisions of the proposal; (3) Requires an appraisal management company to make written application to the commission for the registration of the company with the required fee as established by rule; and (4) Specifies that a registration will expire June 30 of every year and become invalid unless renewed by filing an application and paying a renewal fee as established by rule.

The proposal is effective January 1, 2011.

This legislation is not federally mandated, would not duplicate any other program and would not require additional capital improvements or rental space.

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SOURCES OF INFORMATION

Department of Insurance, Financial Institutions, and Professional Registration Office of Secretary of State

Mickey Wilson, CPA

Director

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